

# CARE FOR THE FUTURE

*Igniting Change; Driving Results*



**Al Hammonds, Jr., CSSBB**  
Executive Director

**Michele Mercer, RN, MSHSA**  
Chief Clinical Integration Officer



**P<sup>2</sup> Collaborative**  
of Western New York  
Creating the healthiest community,  
One neighborhood at a time

**DSRIP Report Out**  
March 24, 2017



## APRIL 1: START OF DSRIP YEAR 3



**P4P**

Accountability  
Healthy People  
PhysicianLed  
TripleAim  
Outcomes  
PatientCentered  
Care  
Improvement  
CaseManagement  
Preventive  
PopulationHealth



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# ACCOMPLISHMENTS YEARS 1-2

## Primary Care Impact

- 15 out of 24 tier 1-2 primary care partners have achieved PCMH level 2014 (63%)
- Funds flowed to primary care practices: \$7.7 million (budgeted over years 1-2)

## Patient Engagement

- Engaged over 39,000 patients in DSRIP year 1 and over 71,000 so far in year 2
- Year 1: average 162% of targets across 8 projects
- Year 2: average 285% of targets across 8 projects

## Achievement Values and Funding

- Achievement values:**
- DSRIP year 1: Earned 98%
  - DSRIP year 2, quarter 1: Earned 100%
  - DSRIP year 2, quarter 2: Results not announced
- Funding:**
- DSRIP year 1: Earned 95%
  - DSRIP year 2, quarter 2: Results not announced

## Community Engagement

- Funds flowed to community-based organizations: \$6.1 million (budgeted over years 1-2)
- Trained over 1,200 individuals in cultural competency and health literacy
- Provided 12 outreach programs in DY2
- Launched public awareness campaign "JustTellOne.org"

April 1, 2015, through March 31, 2017

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# DSRIP MID-POINT ASSESSMENT

- ✧ Overall results: Very positive
- ✧ 2<sup>nd</sup>-highest response rate on 360° survey of network partners
- ✧ Only PPS with a Medicaid recipient on our Board
- ✧ Originally received three recommendations; during review meeting in Albany, this was reduced to two
- ✧ Master Participation Agreement Reference Guides: level of detail and comprehensiveness deemed "impressive"
- ✧ Website and overall communications (including social media) impressed the Independent Assessors
- ✧ Millennium Health Matters radio show: The only show of its kind in the state; noted for providing community awareness about Millennium projects, initiatives, and goals

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# STRUCTURE AND SUSTAINABILITY

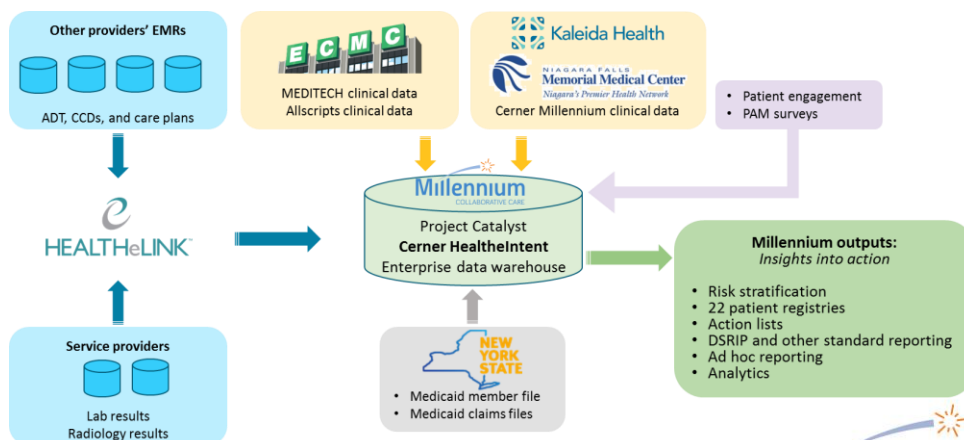
☀️ What will Millennium be in the future?

- The goal is to provide the following capabilities:
  - Population health data analytics
  - Care coordination services that complement what partners have today
  - Value Based Programs
  - Community-based organizations collaborator

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## LAUNCHING EXCITING NEW AGE OF POPULATION HEALTH MANAGEMENT

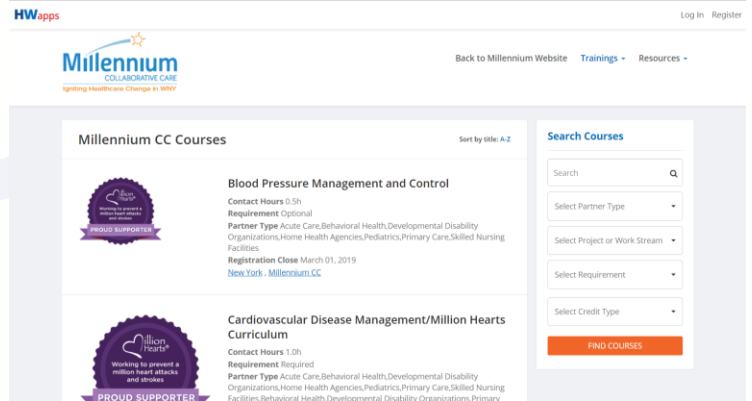


**Data Strategy: Cerner HealthIntent**



# MILLENNIUM LEARNING CENTER

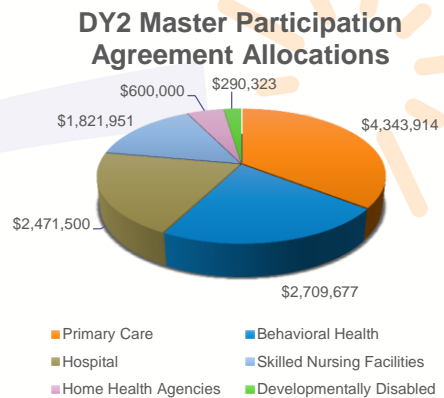
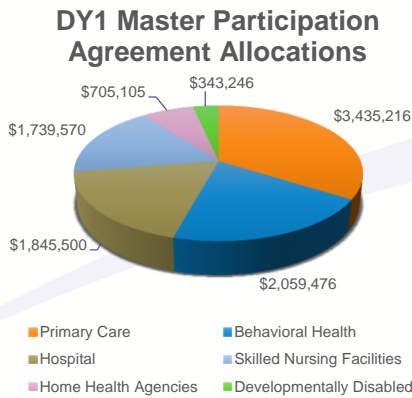
☀️ Launched the Workforce Development and Training and Education hub of Millennium Collaborative Care



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# FUNDS FLOW: MASTER PARTICIPATION AGREEMENTS



\* Note: CBOs have separate service contracts and are not included in these graphical representations.

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# COMMUNITY ENGAGEMENT PLAN EXCEEDS OBJECTIVES

- ✦ Examples of health-related events in DY2
  - 2 Health and Wealth Events
  - 1 Enterprise Charter School Wellness Night
  - 6 Jericho Road “Celebrations”
  - 11 Millennium Million Hearts® Community Events
  - 1 Community Conversation (in partnership with Niagara Falls Memorial Medical Center at Abate Elementary School)
  - 1 Financial Workshop with Mother’s Club



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**Millennium**  
COLLABORATIVE CARE

## 2016 SOPHI AWARD WINNER



# NFMMC LAUNCHES MILLION HEARTS



**NIAGARA FALLS  
Memorial Medical Center**  
*Niagara's Premier Health Network*

# JustTellOne.org PUBLIC AWARENESS CAMPAIGN LAUNCHED NOVEMBER 22, 2016



**COMMUNITY PARTNERS OF WNY**  
*Performing Provider System*





# CBO RETREATS IN SEPTEMBER

- **Central (Buffalo):** 23 attendees representing 23 CBOs
- **South (Jamestown):** 11 attendees representing 7 CBOs
- **Led to creation of four programs:**

## HEARTS TO LOVE

- Highlight effects of mental and emotional stress on heart health and effective ways of lessening stress
- Participants: Greater Buffalo United Ministries; P<sup>2</sup>; Erie Co. Council for the Prevention of Alcohol and Substance Abuse; Native American Community Services; Kaleida

## HEALTHY LIFESTYLES

- Turn community-led interventions into healthier lifestyle choices
- Team planning sessions; walking groups
- Lake Plains, Community Health Center of Buffalo, Healthy Community Alliance, P<sup>2</sup>

## MOTHER'S CLUB

- Durham Central City Baby Café; Buffalo Prenatal Perinatal Network; Urban Fruits and Veggies; Cazenovia Recovery; United Way



## HEALTH & Wealth

- Address social determinants of health concern caused by unemployment
- Offer employment/job readiness aid in a less centralized venue



# WELLNESS NIGHT ENTERPRISE CHARTER SCHOOL

- ✦ Wide range of workshops for children and adults including sessions on:
  - Mental Health Signs, Symptoms, and How to Get Help
  - Family Matters
  - Building Health and Awareness in Families
  - "Ask the Doctor"
  - Dental Hygiene Fun for Kids
  - Kids' Hip Hop Aerobics
  - Progressive Muscle Relaxation Techniques for Kids

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## MILLENNIUM HEALTH MATTERS WEEKLY RADIO SHOW

- ✦ Hosted by Rita Hubbard-Robinson, JD, Project Director, Patient Activation Measures and Engagement
- ✦ Increase community awareness about Millennium projects and goals
- ✦ Reduce avoidable hospital use through community awareness and empowerment
- ✦ Collaboration with Healthy Living Magazine



**Millennium Health Matters**  
LISTEN LIVE! @WUFOMIX 1080 am

Millennium Collaborative Care  
Featuring Health Topics, Guests & More  
Hosted by Rita Hubbard Robinson, JD

Presented by **Millennium Collaborative Care** **Mondays 1:30 pm** **Healthy Living**

Western NY's #1 Inspiration Station  
**WUFOMIX 1080AM**  
THE WORLD IS LISTENING.  
www.wufoam.com

Buffalo  
**Healthy**  
Living

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**DSRIP**  
**YEARS 3 – 5**  
*The Bar is Being  
Raised!*





## PAY FOR REPORTING

- ✦ The DSRIP program is rapidly maturing.
- ✦ DY1 and DY2 = “Start-Up Years”
- ✦ All 25 PPS were paid for reporting... and in turn...
- ✦ Partners were paid for infrastructure development



## PAY-FOR-PERFORMANCE (P4P)

- ✦ DY3 (beginning April 1) ... accelerates transition from **Pay For Reporting** model to **Pay For Performance** methodology
- ✦ Vast majority of available funds will be awarded **ONLY IF** PPS meets or exceeds NYS Pay-For-Performance goals and metrics



## P4P STRATEGIES

Identify alternative methods and data sources to support management of these metrics

Prioritize high-dollar, high-opportunity P4P outcomes and incent providers through DY3–5 MPA process to help us achieve these targets

Develop collaborative programs and partnerships with targeted providers

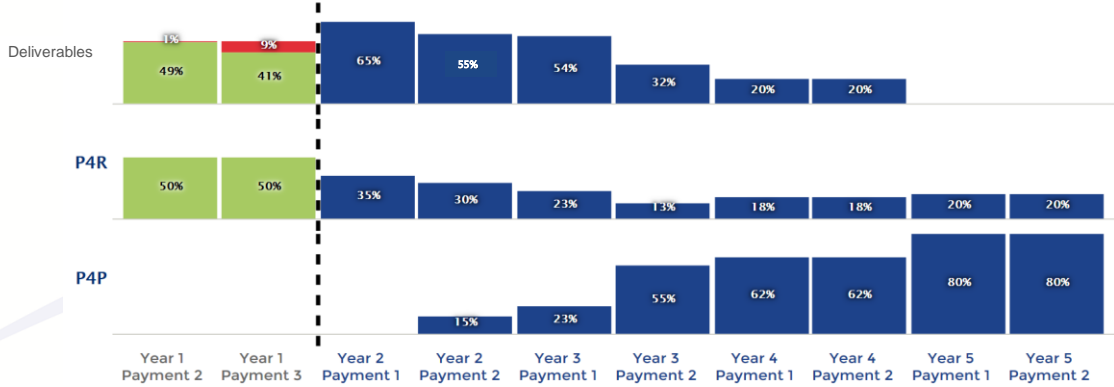
Identify metrics that also impact Medicaid managed care organizations and work collaboratively on programs that benefit both parties

## STRATEGIC EVOLUTION OF SERVICE CONTRACTS

- ✦ Contracts for project-related services outside of the Master Participation Agreements
- ✦ Four projects affected
  - ED Care Triage: 4 contracts
  - Patient Activation Measures: 5 contracts
  - Mental, Emotional, and Behavioral Well-Being: CPWNY contract (with multiple subcontracts)
  - Maternal & Child Health: 4 contracts

# NYS DOH FUNDS FLOW

5 Year Funding Stream Allocations - All Projects



# WNY POPULATION HEALTH CHALLENGE

*Starting Point: DY3*

# POPULATION HEALTH CHALLENGE



1. Allegany
2. Cattaraugus
3. Chautauqua
4. Erie
5. Genesee
6. Niagara
7. Orleans
8. Wyoming

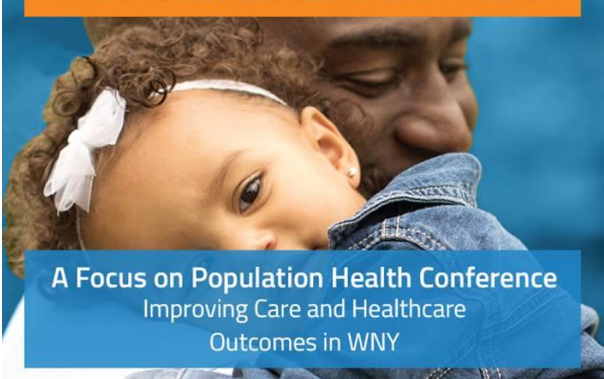
## 400,000 Medicaid and Uninsured Lives

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Please Join Us for a day of inspiration, empowerment and call to action.

Millennium Collaborative Care Presents



**A Focus on Population Health Conference**  
Improving Care and Healthcare Outcomes in WNY

Wednesday, May 10  
8:30am - 5:30pm  
Buffalo Niagara  
Convention Center

Featured Speakers



**Jonathan Burroughs**, MD, MBA, FACHE, FACPE has over 35 years of healthcare experience as an emergency physician (30 years), manager and leader (16 years), healthcare consultant (11 years), and governing board member/leader (9 years). He has the unique ability to analyze and synthesize complex healthcare challenges from the clinician's, manager's, governance, and community's point of view and to craft unique and customized solutions that have both short and long term value. He is the author of the award winning book "Redesign the Medical Staff Model: A Guide to Collaborative Change."



**Jason Helgeson** became New York's Medicaid Director on January 5, 2011. New York's Medicaid program provides vital health care services to over 6.2 million New Yorkers and has an annual budget in excess of \$60 billion. Jason also serves as the Executive Director for New York's Medicaid Redesign Team, nationally recognized as a 2015 Innovation in American Government Finalist by the Harvard Kennedy School of Government. In this capacity he leads Governor Cuomo's effort to fundamentally reshape the state's Medicaid program in order to both lower costs and improve health care quality. In 2015, Jason was recognized as a Public Official of the Year by Governing Magazine.

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