CARE FOR THE FUTURE
Igniting Change; Driving Results

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APRIL 1: START OF DSRIP YEAR 3

KEEP CALM AND GET GOOD GRADES

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ACCOMPLISHMENTS YEARS 1–2

Primary Care Impact
- 15 out of 24 tier 1-2 primary care partners have achieved PCMH level 2014 (63%)
- Funds flowed to primary care practices: $7.7 million (budgeted over years 1–2)

Patient Engagement
- Engaged over 39,000 patients in DSRIP year 1 and over 71,000 so far in year 2
- Year 1: average 162% of targets across 8 projects
- Year 2: average 285% of targets across 8 projects

Achievement Values and Funding
- DSRIP year 1: Earned 98%
- DSRIP year 2, quarter 1: Earned 100%
- DSRIP year 2, quarter 2: Results not announced
- Funding:
  - DSRIP year 1: Earned 95%
  - DSRIP year 2, quarter 2: Results not announced

Community Engagement
- Funds flowed to community-based organizations: $6.1 million (budgeted over years 1–2)
- Trained over 1,200 individuals in cultural competency and health literacy
- Provided 12 outreach programs in DY2
- Launched public awareness campaign “JustTellOne.org”

Overall results: Very positive
- 2nd-highest response rate on 360° survey of network partners
- Only PPS with a Medicaid recipient on our Board
- Originally received three recommendations; during review meeting in Albany, this was reduced to two
- Master Participation Agreement Reference Guides: level of detail and comprehensiveness deemed “impressive”
- Website and overall communications (including social media) impressed the Independent Assessors
- Millennium Health Matters radio show: The only show of its kind in the state; noted for providing community awareness about Millennium projects, initiatives, and goals

April 1, 2015, through March 31, 2017
STRUCTURE AND SUSTAINABILITY

What will Millennium be in the future?

- The goal is to provide the following capabilities:
  - Population health data analytics
  - Care coordination services that complement what partners have today
  - Value Based Programs
  - Community-based organizations collaborator

LAUNCHING EXCITING NEW AGE OF POPULATION HEALTH MANAGEMENT

Data Strategy: Cerner HealtheIntent
Launched the Workforce Development and Training and Education hub of Millennium Collaborative Care

FUNDS FLOW: MASTER PARTICIPATION AGREEMENTS

DY1 Master Participation Agreement Allocations

- Primary Care: $1,739,570
- Hospital: $1,845,500
- Home Health Agencies: $2,059,476
- Behavioral Health: $343,246
- Skilled Nursing Facilities: $4,355,216
- Developmentally Disabled: $705,105

DY2 Master Participation Agreement Allocations

- Primary Care: $1,821,951
- Hospital: $2,471,500
- Home Health Agencies: $2,708,677
- Behavioral Health: $290,323
- Skilled Nursing Facilities: $4,434,914
- Developmentally Disabled: $600,000

* Note: CBOs have separate service contracts and are not included in these graphical representations.
COMMUNITY ENGAGEMENT PLAN EXCEEDS OBJECTIVES

Examples of health-related events in DY2
- 2 Health and Wealth Events
- 1 Enterprise Charter School Wellness Night
- 6 Jericho Road “Celebrations”
- 11 Millennium Million Hearts® Community Events
- 1 Community Conversation (in partnership with Niagara Falls Memorial Medical Center at Abate Elementary School)
- 1 Financial Workshop with Mother’s Club

2016 SOPHI AWARD WINNER
NFMMC LAUNCHES MILLION HEARTS

JustTellOne.org
PUBLIC AWARENESS CAMPAIGN
LAUNCHED NOVEMBER 22, 2016
CBO RETREATS IN SEPTEMBER

- Central (Buffalo): 23 attendees representing 23 CBOs
- South (Jamestown): 11 attendees representing 7 CBOs
  - Led to creation of four programs:

<table>
<thead>
<tr>
<th>HEARTS TO LOVE</th>
<th>HEALTH LIFESTYLES</th>
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<tr>
<td>• Highlight effects of mental and emotional stress on heart health and effective ways of lessening stress</td>
<td>• Turn community-led interventions into healthier lifestyle choices</td>
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<td>• Participants: Greater Buffalo United Ministries; P2; Erie Co. Council for the Prevention of Alcohol and Substance Abuse; Native American Community Services; Kaleida</td>
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<td>• Team planning sessions; walking groups</td>
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<td>• Lake Plains, Community Health Center of Buffalo, Healthy Community Alliance, P2</td>
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<tr>
<td>MOTHER’S CLUB</td>
<td>HEALTH &amp; Wealth</td>
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<td>• Durham Central City Baby Café; Buffalo Prenatal Perinatal Network; Urban Fruits and Veggies; Cazenovia Recovery; United Way</td>
<td>• Address social determinants of health concern caused by unemployment</td>
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<td>• Offer employment/job readiness aid in a less centralized venue</td>
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WELLNESS NIGHT

ENTERPRISE CHARTER SCHOOL

- Wide range of workshops for children and adults including sessions on:
  - Mental Health Signs, Symptoms, and How to Get Help
  - Family Matters
  - Building Heath and Awareness in Families
  - “Ask the Doctor”
  - Dental Hygiene Fun for Kids
  - Kids’ Hip Hop Aerobics
  - Progressive Muscle Relaxation Techniques for Kids

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MILLENNIUM HEALTH MATTERS
WEEKLY RADIO SHOW

✧ Hosted by Rita Hubbard-Robinson, JD, Project Director, Patient Activation Measures and Engagement
✧ Increase community awareness about Millennium projects and goals
✧ Reduce avoidable hospital use through community awareness and empowerment
✧ Collaboration with Healthy Living Magazine

DSRIP YEARS 3 – 5
The Bar is Being Raised!
**PAY FOR REPORTING**

- The DSRIP program is rapidly maturing.
- DY1 and DY2 = “Start-Up Years”
- All 25 PPS were paid for reporting… and in turn…
- Partners were paid for infrastructure development

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**PAY-FOR-PERFORMANCE (P4P)**

- DY3 (beginning April 1) … accelerates transition from Pay For Reporting model to Pay For Performance methodology
- Vast majority of available funds will be awarded ONLY IF PPS meets or exceeds NYS Pay-For-Performance goals and metrics
P4P STRATEGIES

Identify alternative methods and data sources to support management of these metrics

Prioritize high-dollar, high-opportunity P4P outcomes and incent providers through DY3–5 MPA process to help us achieve these targets

Develop collaborative programs and partnerships with targeted providers

Identify metrics that also impact Medicaid managed care organizations and work collaboratively on programs that benefit both parties

STRATEGIC EVOLUTION OF SERVICE CONTRACTS

★ Contracts for project-related services outside of the Master Participation Agreements

★ Four projects affected
  - ED Care Triage: 4 contracts
  - Patient Activation Measures: 5 contracts
  - Mental, Emotional, and Behavioral Well-Being: CPWNY contract (with multiple subcontracts)
  - Maternal & Child Health: 4 contracts

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NYS DOH FUNDS FLOW

5 Year Funding Stream Allocations - All Projects

Deliverables
- 4%
- 41%
- 65%
- 55%
- 54%
- 13%
- 20%
- 20%

P4R
- 50%
- 50%
- 33%
- 30%
- 23%
- 11%
- 18%
- 18%
- 20%
- 20%

P4P

Year 1 Payment 2 Year 1 Payment 3 Year 2 Payment 1 Year 2 Payment 2 Year 3 Payment 1 Year 3 Payment 2 Year 4 Payment 1 Year 4 Payment 2 Year 5 Payment 1 Year 5 Payment 2

WNY POPULATION HEALTH CHALLENGE

Starting Point: DY3
POPULATION HEALTH CHALLENGE

400,000 Medicaid and Uninsured Lives

Igniting Healthcare Change in WNY

Wednesday, May 10
8:30am - 5:30pm
Buffalo Niagara Convention Center

A Focus on Population Health Conference
Improving Care and Healthcare Outcomes in WNY

Featured Speakers

Jonathan Baronne has over 30 years of experience in healthcare as an emergency physician, manager, and leader. He is a recognized expert in healthcare reform and policy.

Jason Helgerson is a leader in the Medicaid field and has been recognized for his contributions to improving healthcare outcomes in New York State.
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